


1Point Commerce VS Other B2B Platforms

	 1Commerce.com	Alibaba.com	TradeIndia.com	Made-in-China.com	EC21.com	TradeKey.com	IndiaMart.com	GlobalSources.com
For Suppliers	✓	✓	✓	✓	✓	✓	✓	✓
For Buyers	✓	X	X	X	X	X	X	X
Local Presence	✓	X	X	X	X	X	X	X
In-Platform Negotiation	✓	X	X	X	X	X	X	X
Products for Sale	✓	✓	✓	✓	✓	✓	✓	✓
Products Wanted	✓	RFQ's**	RFQ's	RFQ's	RFQ's	RFQ's	RFQ's	RFQ's
Services Offered	✓	X	X	X	X	X	X	X
Services Wanted	✓	X	X	X	X	X	X	X
Liquidations	✓	✓	✓	✓	✓	✓	✓	✓
Joint Ventures	✓	X	X	X	X	X	X	X
Tenders	✓	X	X	X	X	X	X	X
Agencies	✓	X	X	X	X	X	X	X
Industrial Codes Categories	✓	X	X	X	X	X	X	X
Compare Products	✓	✓	X	X	X	X	X	✓
Completion of Trade Deals	✓	Some	Some	X	X	X	X	Some
Trade Shows	X	✓	X	X	X	X	X	✓
Expansion into New Markets	✓	X	X	X	X	X	X	X
Membership Fee in US \$ *	275 - 795	1300 - 6500	860	895	1395	519	422-900+	10000+

* Membership Fees - Only 1Point Commerce and Alibaba make their membership fees easily accessible. Membership fees for other platforms were only found through research on discussion forums and search engines.

** RFQ's - Request For Quotes